

Connecting the World's Project Cargo to America's Heartland

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INDIANA - FROM A DIFFERENT PERSPECTIVE

- 57% of the state's border is water
- 12th ranked state for maritime shipping
- #1 ranked inland port
- #2 Great Lakes port





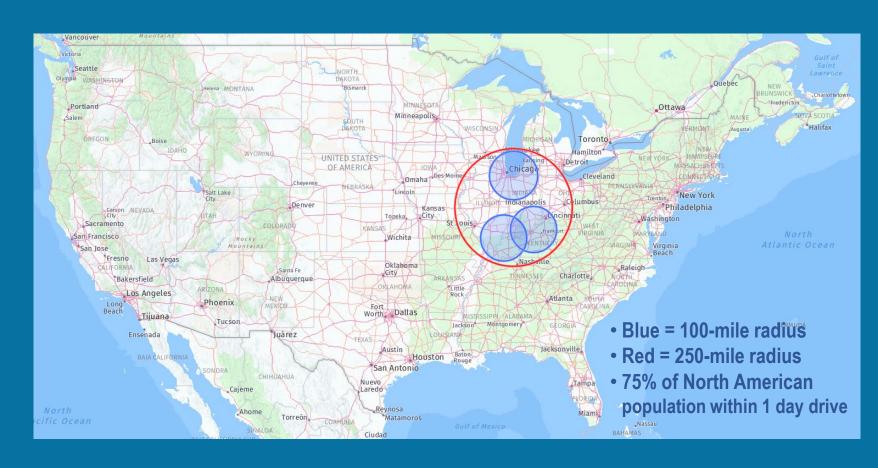
shipping economy

50,000 jobs

• 3 state ports support

Ports of Indiana Service Area

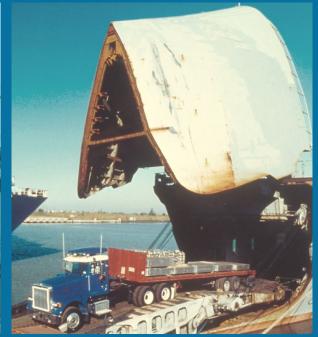
- Leading MW hub for heavy lift cargo
- Ocean access to the U.S. heartland
- Robust cargo capabilities
- Ocean vessels via Great Lakes
- 3 ports with barge access to Gulf



Shipping oversized cargo to inland ports eliminates need for trucking 500+ miles from the coast, avoids multistate permitting



















General Electric \$1B Michigan power plant

"A RICA TESTIMONIAL" Project discussions started at RICA 2020

- Niles, Michigan: 60 miles from BH port
- >600 pieces of cargo, 6 ocean vessels
 - Up to 613,000 lbs, 100ft x 15ft x 12ft
- 25,000 CBM of cargo = 10 Statues of Liberty
- Key Collaborations: General Electric, Edwards Moving & Rigging, U.S. Steel, Indiana Department of Transportation, Porter County Highway Dept. and Port
- Port brought INDOT to meet logistics team on site to plan route, secure permits





BP \$4B Refinery Expansion in Whiting IN

- BP's largest refinery in the world
- 4+ years of shipments from around the globe
- Ships, barges, RORO, transloads, staging, storage
- World's Largest Crane shipped in/out
- Transloaded ocean ship to barge to navigate low bridge











Burns Harbor: Midwest Hub for Wind Cargo

- Handling as many as 16 wind cargo vessels per year
- Mostly import to large Midwest windfarms, a few export ships
- Origins: Europe, Canada, Iowa
- Destinations: Indiana, Illinois, Ohio, Michigan, Canada
- Port offers 40 acres of outdoor storage/staging areas
- Wide clearance roadways for easy transport access









Shipping North America's 2nd largest cement plant

- \$600M project: Heidelberg Materials' largest ever
 - Mitchell Cement Plant: 60 miles from JF port
- UTC Overseas coordinated logistics
 - Cargo transloaded from ship to barge in New Orleans and barged to Jeffersonville
 - 16 months, 47 barges, 65,000 tons
- Port storage areas allowed JIT cargo delivery
 - Warehouse used for motors, small components
 - Fenced, lighted yard allowed overnight hauling
- Key Port Advantages:
 - Heavy haul roads accommodate oversized trucks
 - On-dock rail, transload facility, RORO capability
 - Ports-INDOT partnership is critical for truck issues



PORTS OF INDIANA - MOUNT VERNON

- Indiana's largest public port with access to 5 Class I railroadsHome to some of biggest ethanol, coal, soy-processing terminals in Midwest



Mount Vernon: Uniquely Positioned

- Near median center of US population, confluence of Ohio-Mississippi Rivers, and new I-69 interstate
- 500-acre megasite with access to 5 Class I railroads
- Heavy lift dock capacity, extensive staging areas
- Pursuing container on barge "relaunch"
- Planning RFP for general cargo terminal operator









Ports of Indiana Priorities

- \$60M in expansion projects underway
- Focused on serving as MW hub for oversized cargo
- Looking for world class port partners
 - RFP of 7M bushel ag terminal on Lake Michigan
 - RFP for Mt. Vernon general cargo operator
- Expanded FTZs to statewide program
- Developed 80% of original land, expanded 5 times
 - Pursuing expansions into megasites around state
- Partnering with 70+ port companies to grow cargo and expand facilities





THANK YOU



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